

# PARTNERING SERVICES

doing business the *partnering* way

## Partnering Is

A process of collaborative teamwork to achieve measurable results through agreements and productive working relationships. We employ a straightforward teambuilding approach to accomplish these goals.

### Benefits

- Increased workflow without interruption
- Higher productivity
- Empowered staff - issues are resolved at lowest levels possible
- Reduced costs, increased profits
- Reduced litigations
- Effective working relationships that lasts for years - built-in business development

### How We Do It

- Consult with senior management to identify the goals of the workshop, the issues that should be addressed, and the stakeholders who should attend
- Contact the participants prior to the workshop to discuss their concerns and assure their participation
- Design and facilitate the workshop and materials to fit the project
- Provide a written workshop summary documenting the Partnering Agreement, goals and objectives, issue resolution and escalation process



## Who We Are

The Valerin Group, Inc. has been serving the transportation industry with an experienced staff of professionals on over 500 projects statewide. As an FDOT Approved Partnering Facilitator, we have the proven experience and skills to help our customers succeed.

### Workshops

- 4 hour, 8 hour, 2 day
- Refresher
- Project Closeout

### Other Services

- Present introductory seminars and workshops
- Provide coaching for new team members
- Facilitate conflict resolution
- Provide ongoing support, assessment and feedback as requested



## Contact Us

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power in partnering